



ALLIANCE  
UNIVERSITY



TOGLIATTI  
ACADEMY  
OF MANAGEMENT



## International team internship program

AVTOVAZ RENAULT NISSAN Purchasing  
Organization (Togliatti, Russia),  
LADA Image (Togliatti, Russia)

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## **International team internship program 2016**

During 18<sup>th</sup> January – 26<sup>th</sup> February 2016 International team internship program (ITIP) was organized for Alliance University (Bangalore, India), Samara State University of Economics (Samara, Russia) and Togliatti Academy of Management (Togliatti, Russia) students at AVTOVAZ RENAULT NISSAN Purchasing Organization (Togliatti, ARNPO) and LADA Image (Togliatti). The idea is to provide both Russian and international students with the skills necessary for the efficient functioning in cross-functional international teams and operate according to world standards, the skills that are of key importance to be successful in modern global corporations.

Twenty-two students studying Marketing, Finance, IT, Operations, Economics and Management participated in this program. The trainees gained the experience of solving real practical tasks in two spheres: Purchasing and IT.



**Pic. 1. Opening meeting at Togliatti Academy of Management**

## **AVTOVAZ RENAULT NISSAN Purchasing Organization (ARNPO)**

Eight MBA students from Alliance University, four Bachelor students from Togliatti Academy of Management and three Bachelor students from Samara State University of Economics were divided into international teams and worked in different ARNPO departments.

The program was started with the welcome speech of ARNPO General Director Mr. Venkatram Mamillapalle. The representatives of ARNPO Purchasing School, led by Maria Timonina, talked about company profile, projects and purchasing activity.

During the internship the participants worked in international teams of two – three people. Each group of trainees was assigned to different ARNPO departments and performed similar task: formation of supplier panel of specified commodity. Departments involved: Body in white, Powertrain, Chassis, Exterior, Indirect, Body&Electrical. The program was divided into 2 stages. At the end of the 1<sup>st</sup> stage (2nd week) there was a meeting with mentors where the trainees presented their first results: the list of suppliers of specified commodity. The task for the 2<sup>nd</sup> stage of internship (3<sup>th</sup> – 5<sup>th</sup> week) was the choice of the most favorable suppliers. In the end of internship there was a final report to ARNPO General Director and internship mentors, where the trainees presented the results of work on the following projects: “Driving forces for increase in suppliers’ price», “Lada Granta – Supplier Resourcing for 1.6 L, 8 valves engine components”, “Fastners & Safety Supplier Analysis”, “Vendor Management & Technology Optimization”, “Introduction to Industry Sectors in India and Alternative Supplier for In-Direct Materials”, “Gas springs Supplier Analysis”, “Mirrors Supplier Analysis”.



**Pic. 2. Internship certificates (ARNPO)**

## LADA Image

LADA Image company hosted the students for developing the projects in IT sphere. Seven students were divided into two teams to work on different IT projects: “Design and develop Survey System” and “Design and develop Employee Suggestion Management System”. On the 1<sup>st</sup> stage of work the trainees got the task to develop A3 forms and the concepts of interfaces. The first results were presented two weeks later. During the next three weeks they worked on software development: data bases and interfaces. Every participant performed tasks according to the A3 form.

As a result, by the end of the 2<sup>nd</sup> stage with the consulting support of LADA Image colleagues the teams developed the concepts of two systems.



**Pic. 3. Internship certificates (LADA Image)**

## **Trips and visits**

In the frames of the program a number of special visits was organized: Togliatti City Hall, AVTOVAZ Museum and Lada Kalina assembly line, seaplane production companies: “Aviatech seaplane company”, “Gidrosamolet”, “Amadeus”. The idea was to get acquainted with the region and its industry.

Outside of the workplace, Indian students were able to explore Russia and the Russian culture through various trips organized by Academy students, including a visit to Serebro Severa sleddog kennel in Togliatti, “Stalin’s bunker” and “Samara Space Museum” in Samara city and Kazan Kremlin, one of the UNESCO World Heritage sites, in Kazan city.

Apart from special visits and trips, Alliance University students also had the opportunity to participate in the 4<sup>th</sup> Project and analytical session (monthly event for 1<sup>st</sup> year students of Togliatti Academy of Management) and present the concept of “Holistic personality development system for managers” developed together with ITIP organizers as the next step of the program.



**Pic. 4. Visit to seaplane factories, Samara**